

# Quarterly Event October 14, 2021

# John Rice New Mexico Angels - Board Chair





## **MISSION**

Provide opportunities where our members can obtain outstanding financial returns by investing in early-stage companies in New Mexico and the Southwest Region while accelerating them to market leadership.

## **Scott Goodman**



# Drew Tulchin New Mexico Angels - President



## INNOVATION





**20 years** investing \$20 million in NM start-ups Advancing local economy and jobs

11+ companies and \$3.5M 2021 YTD and counting



#### Rockies Venture Club Partnership

Member access to deals & trainings \$ flowing for NM businesses



2021 - **New Programming:** Collaborative Investment, Company Support & Partnerships

### **ANGEL CLUB**

WHO: New and experienced accredited Investors seeking to learn and practice investing as a group to make a difference.

WHAT: First series. 7 free workshops + 8 classes

WHEN: Starts WED, Jan 12, 2022

WHERE: Virtually & in person in ABQ

Talk w/ Max Max@nmangels.com

www.nmangels.com/angelclub

## Thanks to our supporting sponsors!

### **TITLE SPONSORS**







**ANONYMOUS** 

#### **EDUCATION SPONSORS**





#### **PRIME SPONSORS**















## **SUMMIT SPONSORS**







































## \$3.5M+ funded into 11 companies in 2021























## **INVESTING**











**Leverage:** NM Angel Relationship = \$1 million

## **HEAR FROM NM ANGELS'**



EXISTING PORTFOLIO COMPANIES:



## Team + Great Product Market Fit

- Investment
- Sales &
  = Company &
  Investor Success

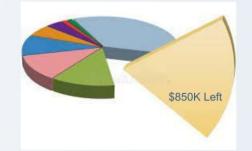


- Consultants
- Partners
- Community
- Investors
- State and City
- New Mexico Angels



Raised \$1M Seed
 Raising \$4M Series

- Raising \$4M Series A
- Raised \$3.15M
- Need to close \$850K





Teamwork makes the Dreamwork!

Schools and Airports

Series A of \$4M







## **Every Day** Contacts

#### New Daily Disposable Contact Lens Redeeming the Eye Doctor/Patient Relationship

#### TEAM

Experienced Team with World Class Advisory Board

#### TRACTION

Secured 33+ Launch Partners. Launching February 2022

Doctor Enabled
Direct to Consumer

**BUSINESS MODEL** 

(works in the white space of the incumbents)



#### MARKET

\$1.8B Market

14% CAGR

#### ASK

\$1.0M Series Seed Preferred

\$540k+ Funded

#### CONTACT

Lawrence Chavez

lawrence.Chavez@ everydaycontacts.com





**▼** PARTING STONE®

Justin Crowe, Founder + CEO justin@partingstone.com



## **HEAR FROM**

NEW INVESTMENT OPPORTUNITIES:





# Revolutionizing Allergy Relief

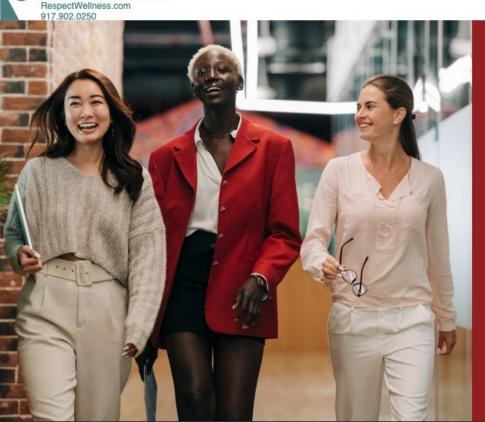


1650 Trinity Dr. #103, Los Alamos, NM 87544, USA



### RESPECT WELLNESS REASONS TO INVEST

Francine Sommer A CBD & herbal extract brand for the wellness needs and routines of women 45+ Francine@respectwellness.com



- 1. ONLY CBD company targeting WOMEN 45+
- 2. ONLY CBD brand with a MENOPAUSE product line
- 3. Team with PROVEN EXECUTION TRACK RECORD with branded companies
- 3. Women **45+** have ENORMOUS PURCHASING POWER- Boomers and GenX significantly outspend millennials and DRIVE US SPENDING





## Pioneering Respiratory Patient Care

- First inhaled antifungal therapy
- ✓ Patented technology, treat deadly lung infections Billion \$ unmet market need
- ✓ Done-it-before team, led by Dr. Paul Atkins (Founder of Oriel – exited 2010)
- Shortened time to exit/market with multiple regulatory strategies
- Multiple streams of revenue generation



## PWRIIIILAB | Activate Your LX.

In the 90's, User Experience (the UX layer) changed how humans interact with software.

Tomorrow, Lived Experience (the LX layer) will change how humans translate our physical experiences into our digital world.



# Choose Companies to Learn More about

Fill out the form below



## **Become an Angel!**

## Membership

- Entry to all NM Angels Sponsored events (in-person and online)
- Monthly NM meetings, Rockies Venture Club (RVC) access, and annual conference to hear investment opportunities
- Admittance to our educational seminars

## **Sponsorship**

- position your biz as a leading investment partner in New Mexico
- early access to current deals undergoing our due diligence process
- Promotion on NM Angels' website and at various events

# **Upcoming Events Members, Sponsors, & Guests**

www.nmangels.com/events

- November Social @ UNM Anderson Tues, Nov 9
- NM Investors Roundtable w/ CNM Ingenuity
   Nov / Dec Seeking experts to guide startups
- Next Quarterly Event TBD JANUARY

# Upcoming Events Get involved

www.nmangels.com/events

- NM Office Hours w/ ActivateNM
   3rd Fridays of the month- Oct 15, Nov 19, Dec 17
- Assessment Committee
   Oct 19, Nov 16, Dec 15
- Tutor Tuesday Education
   2nd Tuesdays of the month- Nov 09, Dec 14

## Thank you for joining us!



Be in touch

Website www.nmangels.com Email info@nmangels.com

"It's not about ideas. It's about making ideas happen."
-Scott Belsky