



Quarterly Event October 14, 2021

John Rice

New Mexico Angels - Board Chair





MISSION

Provide opportunities where our members can obtain outstanding financial returns by investing in early-stage companies in New Mexico and the Southwest Region while accelerating them to market leadership.

Scott Goodman



A N D A L U Z

CURIO COLLECTION BY HILTON

Drew Tulchin

New Mexico Angels - President



INNOVATION



20
MILLION

20 years investing \$20 million in NM start-ups
Advancing local economy and jobs
11+ companies and \$3.5M 2021 YTD and counting



Rockies Venture Club Partnership
Member access to deals & trainings
\$ flowing for NM businesses



2021 - New Programming: Collaborative
Investment, Company Support & Partnerships

ANGEL CLUB

WHO: New and experienced accredited Investors seeking to learn and practice investing as a group to make a difference.

WHAT: First series. 7 free workshops + 8 classes

WHEN: Starts WED, Jan 12, 2022

WHERE: Virtually & in person in ABQ

Talk w/ Max Max@nmangels.com

www.nmangels.com/angelclub

Thanks to our supporting sponsors!

TITLE SPONSORS



ANONYMOUS

EDUCATION SPONSORS



PRIME SPONSORS



SUMMIT SPONSORS



\$3.5M+ funded into 11 companies in 2021



INVESTING



Investment Opportunities: Deals Monthly



Get Involved in Portfolio Companies – Mentor



Due Diligence: Team Approach Among Angels



SPVs! (Special Purpose Vehicle LLCs)

Leverage: NM Angel Relationship = \$1 million





HEAR FROM NM ANGELS'

EXISTING PORTFOLIO COMPANIES:



Team + Great Product Market Fit + Investment = Company & Investor Success

- 22 Employees
- Consultants
- Partners
- Community
- Investors
- State and City
- New Mexico Angels



Teamwork makes the Dreamwork!



Schools and Airports

- Raised \$1M Seed
- Raising \$4M Series A
- Raised \$3.15M
- Need to close \$850K



Series A of \$4M



Matthew.Ennis@BuildWithRobots.com



EveryDay™ CONTACTS

New Daily Disposable Contact Lens
Redeeming the Eye Doctor/Patient Relationship

TEAM

Experienced Team
with World Class
Advisory Board

TRACTION

Secured 33+ Launch
Partners.
Launching February
2022

BUSINESS MODEL

Doctor Enabled
Direct to Consumer

(works in the white
space of the
incumbents)

MARKET

\$1.8B Market

14% CAGR

ASK

\$1.0M Series Seed
Preferred

\$540k+ Funded

CONTACT

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 PARTING STONE[®]

Justin Crowe, Founder + CEO
justin@partingstone.com



HEAR FROM

**NEW
INVESTMENT
OPPORTUNITIES:**





Revolutionizing Allergy Relief



Cliff Han

cliffhan@allerpops.com

(505)-695-4236

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RESPECT WELLNESS REASONS TO INVEST

Francine Sommer
Francine@respectwellness.com
RespectWellness.com
917.902.0250

A CBD & herbal extract brand for the wellness needs and routines of women 45+



1. ONLY CBD company targeting WOMEN 45+
2. ONLY CBD brand with a MENOPAUSE product line
3. Team with PROVEN EXECUTION TRACK RECORD with branded companies
3. Women 45+ have ENORMOUS PURCHASING POWER- Boomers and GenX significantly outspend millennials and DRIVE US SPENDING



- ✓ **First** inhaled antifungal therapy
- ✓ **Patented** technology, treat deadly lung infections – **Billion \$ unmet market** need
- ✓ **Done-it-before team**, led by Dr. Paul Atkins (Founder of Oriel – exited 2010)
- ✓ Shortened time to exit/market with multiple regulatory strategies
- ✓ Multiple streams of revenue generation



PWR LAB | Activate Your LX.

In the 90's, **User Experience** (the UX layer) changed how humans interact with software.

Tomorrow, **Lived Experience** (the LX layer) will change how humans translate our physical experiences into our digital world.



Choose Companies to Learn More about

Fill out the form below



Become an Angel!

Membership

- Entry to all NM Angels Sponsored events (in-person and online)
- Monthly NM meetings, Rockies Venture Club (RVC) access, and annual conference to hear investment opportunities
- Admittance to our educational seminars

Sponsorship

- position your biz as a leading investment partner in New Mexico
- early access to current deals undergoing our due diligence process
- Promotion on NM Angels' website and at various events

Upcoming Events

Members, Sponsors, & Guests

www.nmangels.com/events

- **November Social @ UNM Anderson**
Tues, Nov 9
- **NM Investors Roundtable w/ CNM Ingenuity**
Nov / Dec - Seeking experts to guide startups
- **Next Quarterly Event**
TBD JANUARY

Upcoming Events

Get involved

www.nmangels.com/events

- **NM Office Hours w/ ActivateNM**
3rd Fridays of the month- Oct 15, Nov 19, Dec 17
- **Assessment Committee**
Oct 19, Nov 16, Dec 15
- **Tutor Tuesday Education**
2nd Tuesdays of the month- Nov 09, Dec 14

Thank you for joining us!



Be in touch

Website www.nmangels.com
Email info@nmangels.com

“It’s not about ideas. It’s about making ideas happen.”
-Scott Belsky

