



**Quarterly Event in partnership with
NMSU Arrowhead Center**

9.5.24

Drew Tulchin

President

David Perez

Board Chair





Thank you to our event sponsor





Ernesto Villarini-Baquero



NM Angels - Mission

**Support NM companies, New Mexican entrepreneurs and
in companies that make a difference for our people**

Non-Profit Membership Org
(501c6, a la chamber of commerce) w/ 501c3 charity arm

INVESTING IN INNOVATION

NM Angels - Who We Are

TEAM



BOARD



NM Angels - Who We Are

2024 Roster	
Members	172
Sponsors	56
Partners	5
Total	233

NM Angels: In the News

Tax credits continue for angel investors' good tidings

By Megan Gleason / Journal Staff Writer Aug 30, 2024 Updated 22 hrs ago



Albuquerque-based Nob Hill Therapeutics Raises \$3M for Patented Pulmonary Technology



UNM Anderson School of Management

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Our next summer intern spotlight is Kathryn Herrmann!

Kathryn is interning with the New Mexico Angels, an investment company focusing primarily on early-stage businesses. Kathryn says this about her experience: "I've learned so much about what it takes to run a successful business, from marketing to operations."

Congratulations Kathryn on landing a summer internship, while furthering your future career - we're so proud!



NM Angels 2024 YTD - Action

\$1.5MM Invested in 13 companies by NM Angels, Members via NM Vintage Fund, Members directly

\$1MM More Leveraged - syndication, connections

67+ Companies Assessed, Mentored

24 New Angels Trained

SPACE KINETIC

ENOSEMI



TERRA VERA



New Mexico Made

OVER \$30 MILLION INVESTED SINCE 1999

Portfolio Companies Raising



Portfolio Companies



Full Portfolio: <https://nmangels.com/portfolio/>

New Companies: Relationship not Transaction

1. Introduce Yourself

Send solid intro email w/ presentation

Apply on Gust nmangels.com/applyforfunding/

2. Explore - “Time and Talent”

Quick Assessment - Written Feedback

Get to know us: Members, Sponsors, Partners

3. Build Value - “Treasure”

Pitch, Deep Dive, Due Diligence

Engage with seasoned entrepreneurs, investors in NM community

NM Vintage Fund



Purpose: Support local companies, NM founders & businesses making a difference in our state

Focus: Early-Stage / High Growth

Benefits investors & entrepreneurs

nmvintagefund.com

NM Vintage Fund in Operation



Funds I & II Closed

~\$4MM, Investors ~90% NM residents

26 companies, 11 angel tax credits

Fund III (2024)

First Close was July 2024

\$1+MM, 5 investments so far

2024 Done - Community



Programs

- Partnered NMSU Arrowhead - Scale Up! Sprints
- Mentor NMEDD & UNM Rainforest 2024 NM Research University Team Award Winners
- Advisor for FedTech BOOST Program
- Launched NM Angels Ambassador Program
- Renewed NM Angel Tax Credit to 2030!

Events

Produced, partnered 60+ events ~4,000 participants

2024 To Do - Catalyze

Programs

- Mentor Program 2.0
- NM Vintage Fund III
- Advance 3+ NM based companies
- Activate Women Investors & Founders Group

Events

- Next Quarterly - Santa Fe, Oct 23
- Ambassadors
- Education: Investors & Entrepreneurs
- Support Others' Gatherings!



Mentoring

- Mentor Program 2.0 this fall!
- All Portfolio Companies, Active Prospects, Partners' Companies' can apply via info@nmangels.com



Connect!

**Social Media
Sign up here!**



Reach



Newsletter- email signup



LinkedIn- New Mexico Angels



Instagram- @newmexicoangels



Facebook- New Mexico Angels



Twitter (X)- @NewMexicoAngels

Become an Angel!

Membership

- NM Angels events & programs (in-person and online)
- 1:1 Connecting to Community of NM Angel Members / Sponsors
- Education
- Access national ACA

Sponsorship

- Position your biz as leading investment partner in NM
- Promotion on NM Angels' website, e-news, at events
- Reach our community / Referrals
- Early access to current deals



Thank you
Entrepreneurs
in the room!
You make this possible!

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development

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Ventures

MARION
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CAPITAL

Coming Up - See You Soon

- **Startup Fiesta @ New Mexico Tech Summit**
TUES, Sept 10 - ABQ
5-7:30PM
- **NM Angels Screening Committee**
TUES, Sept 24 - Virtual / Monthly
4-5:20PM
- **NM Angels Next Quarterly**
WED, Oct 23 - Santa Fe
5-7:30PM
- **Show Her the Money Movie and Discussion**
TUES, Oct 29 - Santa Fe
5-8PM

Deep Dives



Lithium-sulfur hybrid flow
battery technology



Eye measurement device fixing
workflow bottlenecks in eye care



Water purification and
desalination technology

Hybrid (Zoom and ABQ) // Friday September 6, 10a-12p

Members / Sponsors Exclusive

Contact NM Angels Staff or info@nmangels.com



Thank you for joining us

Help Make NM HAPPEN!

www.nmangels.com

info@nmangels.com

Arrowhead Center





Winner Announcement

