

# Quarterly Event in partnership with NMSU Arrowhead Center 9.5.24

## Drew Tulchin President

# David Perez Board Chair







#### Thank you to our event sponsor









**Ernesto Villarini-Baquero** 





## **NM Angels - Mission**

Support NM companies, New Mexican entrepreneurs and in companies that make a difference for our people

Non-Profit Membership Org (501c6, a la chamber of commerce) w/ 501c3 charity arm

## **INVESTING IN INNOVATION**

## NM Angels - Who We Are

**TEAM** 









#### **BOARD**

































## NM Angels - Who We Are

2024 Roster	
Members	172
Sponsors	56
Partners	5
Total	233

#### NM Angels: In the News

#### Tax credits continue for angel investors' good tidings

By Megan Gleason / Journal Staff Writer Aug 30, 2024 Updated 22 hrs ago



ANDERSON



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Albuquerque-based Nob Hill Therapeutics Raises \$3M for Patented Pulmonary Technology

UNM Anderson School of Management 16,684 followers 1mo · •

Our next summer intern spotlight is Kathryn Herrmann!

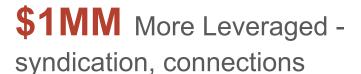
Kathryn is interning with the New Mexico Angels, an investment company focusing primarily on early-stage businesses. Kathryn says this about her experience: "I've learned so much about what it takes to run a successful business, from marketing to operations."

Congratulations Kathryn on landing a summer internship, while furthering your future career - we're so proud!



#### NM Angels 2024 YTD - Action

**\$1.5MM** Invested in 13 companies by NM Angels, Members via NM Vintage Fund, Members directly



**67+** Companies Assessed, Mentored















24 New Angels Trained

#### **New Mexico Made**

#### **OVER \$30 MILLION INVESTED SINCE 1999**

**Portfolio Companies Raising** 







## **Portfolio Companies**









































Full Portfolio: <a href="https://nmangels.com/portfolio/">https://nmangels.com/portfolio/</a>

# New Companies: Relationship not Transaction

#### 1. Introduce Yourself

Send solid intro email w/ presentation
Apply on Gust <a href="mailto:nmangels.com/applyforfunding/">nmangels.com/applyforfunding/</a>

#### 2. Explore - "Time and Talent"

Quick Assessment - Written Feedback Get to know us: Members, Sponsors, Partners

#### 3. Build Value - "Treasure"

Pitch, Deep Dive, Due Diligence Engage with seasoned entrepreneurs, investors in NM community

## **NM Vintage Fund**



**Purpose:** Support local companies, NM founders & businesses making a difference in our state

**Focus:** Early-Stage / High Growth

Benefits investors & entrepreneurs

nmvintagefund.com

## **NM Vintage Fund in Operation**



**Funds I & II Closed** 

**~\$4MM,** Investors ~90% NM residents

**26 companies,** 11 angel tax credits

Fund III (2024)

First Close was July 2024

\$1+MM, 5 investments so far

## 2024 Done - Community



#### **Programs**

- Partnered NMSU Arrowhead Scale Up! Sprints
- Mentor NMEDD & UNM Rainforest 2024 NM Research University Team Award Winners
- Advisor for FedTech BOOST Program
- Launched NM Angels Ambassador Program
- Renewed NM Angel Tax Credit to 2030!

#### **Events**

Produced, partnered 60+ events ~4,000 participants

## 2024 To Do - Catalyze

#### **Programs**

- Mentor Program 2.0
- NM Vintage Fund III
- Advance 3+ NM based companies
- Activate Women Investors & Founders Group

#### **Events**

- Next Quarterly Santa Fe, Oct 23
- Ambassadors
- Education: Investors & Entrepreneurs
- Support Others' Gatherings!



## Mentoring

Mentor Program 2.0 this fall!

All Portfolio Companies,
 Active Prospects, Partners'
 Companies' can apply via
 info@nmangels.com





#### Connect!



## Social Media Sign up here!



#### Reach



Newsletter- email signup



LinkedIn- New Mexico Angels



Instagram- @newmexicoangels



Facebook- New Mexico Angels



Twitter (X)- @NewMexicoAngels

#### **Become an Angel!**

#### Membership

- NM Angels events & programs (in-person and online)
- 1:1 Connecting to Community of NM Angel Members / Sponsors
- Education
- Access national ACA

#### **Sponsorship**

- Position your biz as leading investment partner in NM
- Promotion on NM Angels' website, e-news, at events
- Reach our community / Referrals
- Early access to current deals



# Thank you Entrepreneurs in the room!

You make this possible!

#### Thanks Recent & Renewing Sponsors!









#### **PREMIER SPONSOR**





#### **TITLE SPONSORS**











#### **PRIME SPONSORS**

















MARION STREET CAPITAL

## Coming Up - See You Soon

Startup Fiesta @ New Mexico Tech Summit

TUES, Sept 10 - ABQ

5-7:30PM

NM Angels Screening Committee

TUES, Sept 24 - Virtual / Monthly

4-5:20PM

NM Angels Next Quarterly

WED, Oct 23 - Santa Fe

5-7:30PM

Show Her the Money Movie and Discussion

TUES, Oct 29 - Santa Fe

5-8PM

## **Deep Dives**







Lithium-sulfur hybrid flow battery technology

Eye measurement device fixing workflow bottlenecks in eye care

Water purification and desalination technology

Hybrid (Zoom and ABQ) // Friday September 6, 10a-12p

**Members / Sponsors Exclusive** 

Contact NM Angels Staff or info@nmangels.com



#### Thank you for joining us

**Help Make NM HAPPEN!** 

www.nmangels.com info@nmangels.com

#### **Arrowhead Center**













## Winner Announcement















